# **HOW WE DO IT**

### **WE INGEST DATA SOURCES**

- BOMs



### WE DELIVER RESULTS

- Reduce Working Capita
- Network-Wide Material
- Reduce Search/Order Cost
- Material Prioritization

#### **CUSTOMER USE CASES**



Duplicate Inventory Identification

Material







Supplier & Category Search & Discoverv

Company & Supplier Spend Analysis Collaboration

# **WE ARE THE V-LINE GROUP**

The V-LINE GROUP is a global group of companies specializing in MRO supply chain solutions always focusing on the customer's success. With a wide range of innovative service solutions, V-LINE covers the entire MRO supply chain and is constantly adapting to new market requirements and setting new standards as part of the digital transformation.



Offices globally: Germany, Saudi Arabia, USA, Mexico, Korea, Japan, China, Brasil

Years of experience and satisfied clients



professionals

### YOUR CONTACT FOR SAUDI ARABIA

Mubeen Navaz Business Development Manager

**Business Development** V-LINE MIDDLE EAST Mubeen@v-line.com +966 53 2678673



### **INVENTORY OPTIMIZATION**

The challenge isn't your data quality.

It's the ability to understand the stories in your data & unlock the outcomes that matter to your business.

This is where we come in.







### **OPTIMIZE YOUR MRO MATERIALS**

Providing a best in class, Al-powered technology and expertise, Verusen is enabling global manufacturing organizations to transform their MRO (maintenance, repair & operations) or spare parts materials management strategies.

#### **PURPOSE-BUILT TO DELIVER RESULTS**



Average of 2-3 X

Average of \$20 M



# **OUR PARTNERSHIP**

Together, Verusen, an AI-powered MRO optimization software and V-LINE GROUP, a team of global supply chain experts are transforming MRO materials optimization across global manufacturing operations. By combining purpose-built, AI technology and industry expertise, the two are enabling procurement and operations teams around the world to streamline operations, cut costs, and boost efficiency for businesses worldwide.



# WHY VERUSEN & V-LINE GROUP?

- Harmonize MRO data across plants, systems, & teams without time consuming, costly data cleanses
- Simultaneously optimize existing inventory levels while reducing risk
- ✓ Gain visibility to MRO materials across your networks via fuzzy search capabilities
- Capture the team expertise & knowledge for improved decision-making
- Proactively address tail spend reduction opportunities in your supplier negotiations & contracts
- ✓ Onboard quickly with **minimal IT resources** & unlock value within 60 days
- ✓ V-LINE is your local representative in Saudi Arabia, available at any time

# **CUSTOMER STORIES**



### **PULP & PAPER MANUFACTURER**

**\$3.6 M** inventory reduction opportunity 2.200+ materials identified at risk of stock out



### **CPG MANUFACTURER**

\$3,500 saved every 5 minutes spent on Al insights \$1 M+ savings reducing downtime from 4 weeks to 3 days



### **FOOD & BEV MANUFACTURER**

**\$12 M** inventory reduction opportunity **13 X** ROL in <24 months



### **ENERGY & UTILITIES PROVIDER**

**\$29.7 M** inventory reduction opportunity 45K+ materials reviewed in <15 months



### **INDUSTRIAL GOODS** MANUFACTURER

**\$7M** inventory reduction opportunity 3,000 duplicate materials identified

